



## COMPENSATION OVERVIEW

### Revolutionary business model for the **Modern Affiliate & Modern Networker**

#### INTRODUCTION

The MAKE Wellness Pay Plan is the first of its kind designed to cater to the modern affiliate and the modern networker. The plan is made up of two primary income pathways: personal production sales and helping others be successful with MAKE Wellness.

MAKE Wellness Affiliates earn commissions on the sales from the customers and Affiliates on their team. Commissions are based on the sale amount of an order, after discounts, coupons, and product credits are applied and excludes shipping, taxes and fees.

Affiliates begin accumulating sales volume on the first day of each month, continuing through the last day of the month. The total sales volume generated by an Affiliate, along with their customers and team members, determines their qualification and payout.

Commission payments are processed daily and monthly depending on the bonus type.\* This is especially exciting - any order completed by 11:59 PM MT, is paid out the following day! It's an excellent way to quickly reap the rewards of your efforts. Monthly commission payments are made by the tenth of each month for the previous month's sales.

#### RECOGNITION

At Make Wellness we take pride in recognizing our amazing Affiliates! One of the ways we do this is by acknowledging Affiliates based on achievements within the Make Wellness Pay Plan. An Affiliate will be referred to by their highest achievement for recognition, but will be compensated at the level they achieve each month.

The Premier Affiliate achievement is central to the MAKE Wellness Pay Plan. As you learn more about each bonus type, you'll see why striving to qualify as a Premier Affiliate each month is an essential goal.

Earnings as a MAKE Wellness Affiliate are based on product sales to end consumers and depend on individual effort, business skills, market conditions, and other unique factors. There are no income guarantees, and success varies by individual. Most Affiliates earn modest or no income, and results are determined by dedication, time commitment, and the ability to build a customer base. Achievements such as earned trips, awards, bonuses, and rank advancements require effort, consistency, and adherence to company policies. Past performance does not guarantee future success. Please refer to our Annual Earnings Disclosure and the full MAKE Wellness Affiliate Compensation Plan for details. The Compensation Plan is subject to change.

## CIRCLE SALES BONUS

The Circle Sales Bonus rewards Affiliates for their personal production. The more you sell, the higher the percentage you earn on your total Circle Sales volume, up to 40%! In addition to cash commission, you can earn up to \$200 in product credit, each month.

### What is included in Circle Sales volume?

1. Your personally referred customer's orders and any customer orders they refer.
2. Orders from Affiliates you personally refer, we call these individuals Direct Affiliates.
3. Your purchases. To earn a commission on your purchases, you must qualify as a Rising Affiliate or higher.

TITLE	MONTHLY SALES	COMMISSION	PRODUCT CREDIT*	COMMISSION GUARANTEE
AFFILIATE	\$0-\$499	10%		
RISING AFFILIATE	\$500 - \$999	12%		\$100
SR. AFFILIATE	\$1,000 - \$1,999	14%		\$200
PREMIER AFFILIATE	\$2,000 - \$4,999	20%	\$50	\$500
PREMIER 5K	\$5,000 - \$9,999	22%	\$50	
PREMIER 10K	\$10,000 - \$14,999	24%	\$75	
PREMIER 15K	\$15,000 - \$19,999	26%	\$75	
PREMIER 20K	\$20,000- \$29,999	28%	\$100	
PREMIER 30K	\$30,000 - \$39,999	30%	\$100	
PREMIER 40K	\$40,000- \$49,999	35%	\$200	
PREMIER 50K	\$50,000 - \$74,999	40%	\$200	
PREMIER 75K	\$75,000 - \$99,999	40%	\$200	
PREMIER 100K	\$100,000+	40%	\$200	



To be qualified to earn commission, you must have at least one \$50+ order in your Circle Sales from a customer or Direct Affiliate. \*

To be eligible to earn product credits, you must have your own subscription order of \$100 or more in the month.

An Affiliate can count no more than \$500 in personal orders toward their Circle Sales qualification and can only earn commissions on up to \$500 of personal orders.

### Circle Sales Guaranteed Earnings

The Rising Affiliate, Senior Affiliate, and Premier Affiliate titles each come with a guaranteed minimum earning, ensuring you receive a set amount just for reaching the milestone. At Rising Affiliate, you're guaranteed \$100, at Senior Affiliate \$200, and at Premier Affiliate \$500.

Here's how it works: If, at the end of the month, your calculated earnings fall below the guaranteed amount for your achieved title, the difference is covered in your monthly commission. For example, if you achieve Premier Affiliate with \$2,000 in sales, the 20% commission rate would earn you \$400. However, because of the \$500 guarantee for Premier Affiliates, an additional \$100 would be paid to ensure you receive the full guaranteed amount.

Circle Sales volume is calculated monthly and paid each business day to Affiliates. Daily commission payments are based on the percentage you qualify for at the time the commission is processed. If you achieve a higher qualification after the commission has been paid, the difference will be paid the next time commissions are processed. Product credits are applied to your MAKE Wellness shopping account on the same day the monthly commissions are paid.

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## Circle Sales Luxury Rewards

Earn up to \$10,000 towards luxury gifts for achieving top Circle Sales titles.

When an Affiliate achieves Premier 30K or higher for the first time, they are eligible for a luxury gift card reward of their choice from select brands. Circle Sales Luxury Rewards are awarded annually at the Make Wellness conference during the awards show.

Circle Sales Luxury Rewards terms and conditions: The Circle Sales Luxury Reward is a non-transferable, non-cash reward that has no cash value and cannot be substituted or exchanged. To qualify, an Affiliate must be in good standing at the time of the award and must attend the annual Make Wellness Conference. Failure to meet these conditions will result in forfeiture of the reward with no compensation provided. This program is subject to change at any time.

TITLE	GIFT CARD
PREMIER 30K	\$500
PREMIER 40K	\$1,000
PREMIER 50K	\$1,500
PREMIER 75K	\$2,000
PREMIER 100K	\$5,000

## MAKE MOMENTS

At Make Wellness, we are dedicated to helping you create moments that truly matter. Create an unforgettable experience when you qualify for a \$500 Make Moments Gift Card.

Affiliates are eligible to earn a \$500 Make Moments Gift Card when they qualify as a Premier Affiliate in their first full calendar month with Make Wellness. A first full month is considered the first day of the month through the last day of the month. For example if an Affiliate joined on June 4th, they would have all of June or all of July to meet the requirements. If an Affiliate joined on June 1st, they would have all of June to meet the requirements.

Make Moments gift cards are issued after the commission month has closed. To receive the gift card, the Affiliate must be in good standing at the time of mailing. If this requirement is not met, the gift card will be forfeited with no compensation provided.

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TEAM OVERRIDES

Supporting your team members’ growth is one of the most fulfilling aspects of being a modern Affiliate with Make Wellness. Beyond the excitement of being part of a dynamic community of like-minded entrepreneurs, it offers the chance to thrive in a collaborative culture while also creating opportunities to earn additional income.

AFFILIATE DEVELOPMENT BONUS

The Affiliate Development Bonus rewards you for supporting and helping your Affiliate teams grow. While you earn on your Direct Affiliate’s sales through the Circle Sales Bonus, the Affiliate Development Bonus applies to the other Affiliates and customers within your organization.

You begin earning the Affiliate Development Bonus when you qualify as a Premier Affiliate. Tap into deeper pay when developing other Premier Affiliates on your team. A Premier Qualified Team is formed when either your Direct Affiliate or another Affiliate on their team qualifies as Premier or higher.

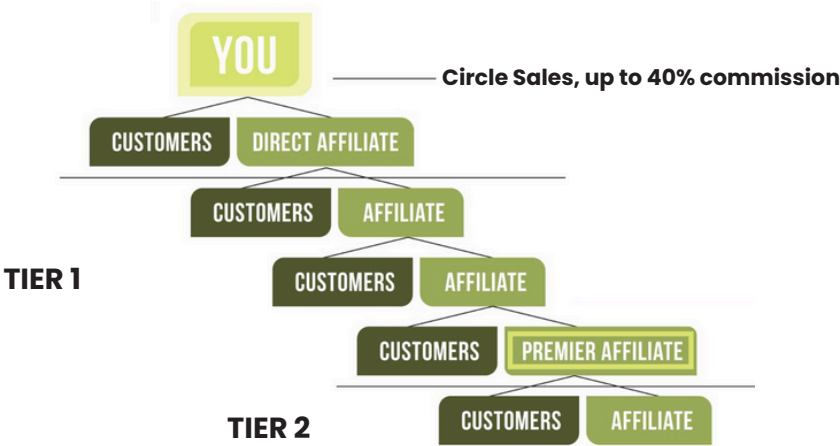
AFFILIATE DEVELOPMENT BONUS

TIER	OVERRIDE COMMISSION
TIER 1	8%
TIER 2	6%
TIER 3	4%
TIER 4	2%
TIER 5	1%

Tiers

At MAKE Wellness we organize your business into pay tiers.

Tier 1 starts with your Direct Affiliate’s customers and the first Affiliates referred by your Direct Affiliates. It continues down to and includes the first qualifying Premier Affiliate. Tiers 2-6 each includes the sales volume from Affiliates starting after the previous qualifying Premier Affiliate down to and including the next qualifying Premier Affiliate.



UNLOCK TIER 1 AND  
START EARNING OVERRIDES  
WHEN YOU BECOME  
A PREMIER AFFILIATE!

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## TOTAL TEAM BONUS

As you develop Premier Affiliates and grow your total team sales, you can earn cash bonuses added to your monthly commission earnings through the Total Team Bonus. Bonuses range from \$500 to \$100,000!

ACHIEVEMENT	TOTAL TEAM SALES	TOTAL PREMIER AFFILIATES	PREMIER TEAMS	BONUS	PAY TIERS
LEADER	2,000	0	0	-	1
4K LEADER	4,000	1	1	\$50	1
8K LEADER	8,000	2	2	\$100	2
16K LEADER	16,000	3	2	\$250	2
25K VISIONARY	25,000	4	3	\$500	3
50K VISIONARY	50,000	8	4	\$750	4
100K VISIONARY	100,000	15	5	\$1,500	5
200K MENTOR	200,000	30	5	\$3,000	5
400K MENTOR	400,000	50	5	\$6,000	5
750K MENTOR	750,000	50	5	\$10,000	5
1M IMPACT MAKER	1,000,000	60	6	\$15,000	5
2M IMPACT MAKER	2,000,000	60	6	\$25,000	5
3M IMPACT MAKER	3,000,000	70	7	\$50,000	5
4M LEGACY MAKER	4,000,000	70	7	\$75,000	5
5M LEGACY MAKER	5,000,000	80	8	\$100,000	5

To qualify for the Total Team Bonus, you need to qualify as a Premier Affiliate. Your bonus level is determined by your total team's sales volume, the number of Premier Affiliates on your team, and the number of Premier Qualified Teams in a month.

As you achieve higher levels of the Total Team Bonus, not only does your cash bonus increase, but you will be recognized with each new achievement.

The Total Team Bonus is calculated and paid monthly.

## SALES VOLUME ADJUSTMENT

The Sales Volume Adjustment is designed to allow Make Wellness to offer a lucrative and attractive opportunity for the Modern Affiliate and Modern Networker. While sales volume is paid at 100% through Circle Sales, the volume is adjusted for payout through the Affiliate Development Bonus. The adjustment varies based on the commission percentage paid on an order through the Circle Sales Bonus.

Sales Volume Adjustments do not apply to the Total Team Sales for qualification purposes.

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## FOUNDERS BONUS

The Founders Bonus is an exciting opportunity to earn additional commissions while building Make Wellness during its founding year! You can earn up to \$103,000 in additional commissions with this bonus.

**EARN UP TO**  
**\$103K**  
**IN YOUR FIRST YEAR**

To be eligible, you must be a Premier Affiliate and join by March 31, 2025.

Qualified Affiliates are eligible to earn Founders Bonuses The promotion ends March 31, 2026.

Bonuses are stackable, so if you qualify at a higher level and have not yet received payment for lower-level bonuses, you will be paid all eligible bonuses you qualify for.

To receive all payments at each level, you must requalify for the Founder's Bonus. For example, to earn all four payments for the 150K Visionary Bonus, you must achieve 100K Visionary four times during the qualification period.

The Founder's Bonus is calculated and paid monthly.

ACHIEVEMENT	TOTAL TEAM SALES	TOTAL PREMIER AFFILIATES	PREMIER TEAMS	BONUS	PAYMENT 1	PAYMENT 2	PAYMENT 3	PAYMENT 4	PAYMENT 5	PAYMENT 6
25K LEADER	\$25,000	4	2	\$1,000	\$500	\$500				
50K LEADER	\$50,000	8	3	\$2,000	\$1,000	\$1,000				
100K VISIONARY	\$100,000	15	4	\$5,000	\$2,500	\$2,500				
150K VISIONARY	\$150,000	25	5	\$10,000	\$2,500	\$2,500	\$2,500	\$2,500		
200K VISIONARY	\$200,000	40	5	\$15,000	\$3,750	\$3,750	\$3,750	\$3,750		
300K VISIONARY	\$300,000	40	5	\$20,000	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333
400K VISIONARY	\$400,000	50	5	\$50,000	\$8,333	\$8,333	\$8,333	\$8,333	\$8,333	\$8,333
TOTAL BONUS				\$103,000						

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